

2014 INDIANA SAFETY AND HEALTH CONFERENCE & EXPOSITION



“Are You Promotable? - Building Your Interpersonal Skills Tool Kit”

Presented By:

Julius E. Rhodes, SPHR

Founder and Principal - **mpr group**

“We’re small but we’re BIG on you!”™

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Marzet & Pete
Rhodes

Greenwood,
Mississippi

Married:
April 29, 1951

Date of Photo:
1955



Pete and Marzet Rhodes April 2012



Linda,
Julius,
Jerome
&
Lauren
Rhodes

Chi., IL.

Date of
Photo:
2009



Julius, Linda, Lauren and Jerome – Runaway Bay, Jamaica: August 2012



Areas of Discussion

- Creating Positive Interpersonal Experiences (i.e. Likability)
- Demonstrating and Achieving a Verifiable Record of Results (i.e. Results Orientation)
- Establishing Organizational and Personal Cohesion (i.e. Values Meshing)

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“Life Isn't About Finding Yourself.

Life Is About Creating Yourself”.

George Bernard Shaw

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Interpersonal Skills

- Necessary For Relating And Working With Others
- Effective Communication Skills – Expressing and Listening
- Ability To Give And Receive Feedback
- Being Able To Work Well In Teams Or Groups

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“The Reason Why Most Competent People Fail Is Their Inability To Get Along Well With Others”.

Lee Iacocca

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Creating Positive Interpersonal Experiences

- Respect Is One Thing, Likability Is Another & Both Are Essential When It Comes To Promotability
- Allow People To Get To Know You
- Don't Wait To Get Invited To The Party: Stand-Up & Speak-Up
- Share Successes and Give Credit Where It's Due
- Display And Work To Earn TRUST

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“The Possibilities Are Numerous Once
We Decide To Act And Not React”.

George Bernard Shaw

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Demonstrating and Achieving a Verifiable Record of Results

- Display Courage And BE BOLD!
- Dominate Your Position – Do What’s Needed, Do What’s Possible and Then Do The Impossible
- Help Prepare Others For Your Role So You Can Move On
- Never Stop Growing Or Asking Questions
- Get Involved With Your Organization Versus Just Your Department

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“Wearing The Same Shirt Doesn't
Make A Team”.

Bucholz & Roth

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Establishing Organizational and Personal Cohesion

- Share Your Goals And Career Interests
- Understand That The Best Leaders Can Also Be The Best Followers
- Be Available And Accessible To Others
- Make Yourself Attractive To Others By Your Attitude
- Develop A Board of Directors

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REFLECTIONS

Take a moment to reflect and write down the 1 area that you will begin to work on that will allow you to increase your ability to be recognized for promotional opportunities.




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Questions and Answers THANK-YOU

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