

BraunAbility.com



Winamac – Remote location

- 35 minutes to Logansport.
 - 1 hour to Kokomo.
- 2 hours to Indianapolis.
 - 1 to Lafayette.
- 2 ½ hours to Chicago.

North Central Indiana

- Pulaski County: Population 13,000
 - Winamac: 2,400

Largest employer - BraunAbility

Century Lift



Lowered floor vehicle product



Worldwide leader in mobility equipment for physically challenged individuals.



Ralph Braun



Our Clinic



Present Clinic Staff

Medical Doctor.
Nurse Practitioner.
Two Nurses.
Health Coach.

Staffing Hours

- We have 36 total provider hours per week.
- N.P. works 24 hours.
- Medical doctor works 12 hours.
- Nursing staff is present 40 hours per week.
- Health Coach is available 10 hours per week.

Clinic Hours

- Monday: 9 a.m. to 5 p.m.
- Tuesday through Thursday: 8 a.m. to 5 p.m.
- Friday: 1 p.m. to 4 p.m.
- Closed evenings and weekends.

1: What were the major drivers to our pursuing a clinic in the first place?

Alternatives?

- 2: Did we have any alternatives to a clinic?

Benefits of Clinic

- 3: What are the benefits so far?

Changes?

- 4: What would we have done differently in setting this clinic up?

Employee Reaction

- 5: What has the employee reception to the clinic been so far?



OurClinic @ Braun November Snapshot 2013



Total Visits¹



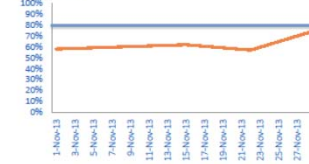
- Services Started August 20, 2013
- Total Number of Visits: 513 (excludes wellness screens)
- Total Number of No-Shows: 33 (6%)

Unfulfilled

Month	Unfulfilled	Unfulfilled but Scheduled
November	0	2

¹ includes physician, advanced provider, nurse and health coaching appointments. Excluded biometric screens. *Please note we were closed 4 days in November for biometric screens and 2 days for the Thanksgiving holiday.

Utilization²



Engagement³

Employees	Clinic or Biometric Screen Visit
708	404 57.0%

² Clinic Utilization - Actual Trend. Target capacity is the total number of patient appointment minutes divided by the total number of available provider minutes (pam/apm). Nurse visits and health coaching are not included.

³ Clinic data current as of 12/27/2013. Report only includes employees eligible before 8/20/2013 and still eligible 12/30/2013

Clinic Costs

- 6: How does the clinic costs compare, so far to budget?

Surprises?

- 7: What are the surprises (if any) so far?